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04/03/25

Accrual Basis

ACPA
Balance Sheet
As of February 28, 2025

	Feb 28, 25
ASSETS	
Current Assets	
Checking/Savings	
Charles Schwab Long-Term -8862	824,288.01
Charles Schwab Short-Term -3532	314,032.89
Chase Checking	829,140.16
Chase Savings	107,588.68
Total Checking/Savings	2,075,049.74
Other Current Assets	
Prepaid Expenses	10,985.00
Total Other Current Assets	10,985.00
Total Current Assets	2,086,034.74
TOTAL ASSETS	2,086,034.74
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	71,021.39
Total Accounts Payable	71,021.39
Credit Cards	
Divvy E-Wallet	383.34
Total Credit Cards	383.34
Other Current Liabilities	
Deferred Dues	199,439.26
Deferred Revenue	800.00
Total Other Current Liabilities	200,239.26
Total Current Liabilities	271,643.99
Total Liabilities	271,643.99
Equity	
30000 · Opening Balance Equity	862,919.15
32000 · Unrestricted Net Assets	426,101.94
Net Income	525,369.66
Total Equity	1,814,390.75
TOTAL LIABILITIES & EQUITY	2,086,034.74

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ACPA SUMMARY February 2025

	Feb 25	Budget	% of Budget	Jan - Feb 25	YTD Budget	% of Budget	Annual Bud...
Ordinary Income/Expense							
Income							
153000 · NPAC REVENUE	153,595.00	63,891.67	240.4%	676,175.00	127,783.30	529.2%	766,700.00
154000 · THE LEARNING CENTER REVENUE	2,815.00	5,625.00	50.0%	5,030.00	11,250.00	44.7%	67,500.00
154500 · CERTIFICATION INCOME	17,267.00	9,118.75	189.4%	43,295.00	18,237.50	237.4%	109,425.00
155100 · MEMBERSHIP REVENUE	35,199.44	28,335.74	124.2%	64,884.54	56,671.60	114.5%	340,029.00
156000 · Essentials & Fundamentals INCOM	6,645.00	4,958.33	134.0%	54,345.00	9,916.70	548.0%	59,500.00
159000 · OPERATIONS REVENUE	1.51	250.00	0.6%	3.10	500.00	0.6%	3,000.00
Total Income	215,522.95	112,179.49	192.1%	843,732.64	224,359.10	376.1%	1,346,154.00
Gross Profit	215,522.95	112,179.49	192.1%	843,732.64	224,359.10	376.1%	1,346,154.00
Expense							
153301 · NPAC EXPENSES	61,499.34	60,346.99	101.9%	166,571.77	120,694.12	138.0%	724,164.02
154201 · THE LEARNING CENTER EXPENSES	2,196.00	1,416.66	155.0%	4,071.00	2,833.40	143.7%	17,000.00
155500 · CERTIFICATION EXPENSE	73.74	1,250.01	5.9%	1,048.74	2,499.90	42.0%	15,000.00
159102 · OPERATIONS EXPENSE	60,888.86	50,058.01	121.6%	156,504.82	100,115.88	156.3%	600,695.98
Total Expense	124,657.94	113,071.67	110.2%	328,196.33	226,143.30	145.1%	1,356,860.00
Net Ordinary Income	90,865.01	-892.18	-10,184.6%	515,536.31	-1,784.20	-28,894.5%	-10,706.00
Other Income/Expense							
Other Income							
Unrealized Gain/Loss Investment	-7,151.15			9,833.35			
Total Other Income	-7,151.15			9,833.35			
Net Other Income	-7,151.15			9,833.35			
Net Income	83,713.86	-892.18	-9,383.1%	525,369.66	-1,784.20	-29,445.7%	-10,706.00

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Accrual Basis

**ACPA
NPAC
February 2025**

	Feb 25	Budget	% of Budget	Jan - Feb 25	YTD Budget	% of Budget	Annual Bud...
Ordinary Income/Expense							
Income							
153000 · NPAC REVENUE							
153200 · NP Early Bird	1,355.00			1,355.00			
153204 · Physician Early Bird	-2,760.00	28,333.33	-9.7%	248,805.00	56,666.70	439.1%	340,000.00
153206 · Physician Standard	99,535.00	13,750.00	723.9%	223,420.00	27,500.00	812.4%	165,000.00
153207 · Live Streaming	8,370.00	13,891.67	60.3%	48,000.00	27,783.30	172.8%	166,700.00
153212 · Vendor Sponsor	47,095.00	7,916.67	594.9%	154,595.00	15,833.30	976.4%	95,000.00
Total 153000 · NPAC REVENUE	153,595.00	63,891.67	240.4%	676,175.00	127,783.30	529.2%	766,700.00
Total Income	153,595.00	63,891.67	240.4%	676,175.00	127,783.30	529.2%	766,700.00
Gross Profit	153,595.00	63,891.67	240.4%	676,175.00	127,783.30	529.2%	766,700.00
Expense							
153301 · NPAC EXPENSES							
153001 · Fee - Conference Direct	10,312.50	3,437.50	300.0%	41,250.00	6,875.00	600.0%	41,250.00
153002 · Travel - Conference Direct	0.00	375.00	0.0%	0.00	750.00	0.0%	4,500.00
153100 · Hotel - AV/Labor	39,094.22	7,500.00	521.3%	39,494.22	15,000.00	263.3%	90,000.00
153102 · Hotel - Equipment Rental	0.00	1,666.67	0.0%	0.00	3,333.30	0.0%	20,000.00
153104 · Hotel - Food/Beverage	0.00	35,064.92	0.0%	47,500.00	70,129.82	67.7%	420,779.02
153106 · Hotel - Miscellaneous	0.00	208.33	0.0%	0.00	416.70	0.0%	2,500.00
153107 · Hotel Branding	0.00	2,083.33	0.0%	0.00	4,166.70	0.0%	25,000.00
1531073 · Keynote Speaker	0.00	833.33	0.0%	0.00	1,666.70	0.0%	10,000.00
1531074 · Dine With Docs	0.00	166.67	0.0%	0.00	333.30	0.0%	2,000.00
153108 · Virtual Platform	0.00	83.33	0.0%	0.00	166.70	0.0%	1,000.00
153109 · Chair Stipend	0.00	1,250.00	0.0%	0.00	2,500.00	0.0%	15,000.00
153115 · Signage	0.00	208.33	0.0%	0.00	416.70	0.0%	2,500.00
153116 · Printing	0.00	208.33	0.0%	0.00	416.70	0.0%	2,500.00
153117 · Postage	0.00	208.33	0.0%	0.00	416.70	0.0%	2,500.00
153118 · Registration Swag	523.25	1,083.33	48.3%	8,575.54	2,166.70	395.8%	13,000.00
153119 · Supplies	0.00	250.00	0.0%	38.29	500.00	7.7%	3,000.00
153120 · Cancellation Insurance	4,534.02	375.00	1,209.1%	4,534.02	750.00	604.5%	4,500.00
153130 · Advertising	210.35	2,916.67	7.2%	8,411.32	5,833.30	144.2%	35,000.00
153135 · Web Design/Graphic Design	200.00	416.67	48.0%	2,008.38	833.30	241.0%	5,000.00
153139 · Marketing - Mobile App	1,200.00	761.25	157.6%	9,335.00	1,522.50	613.1%	9,135.00
153141 · Marketing - Photographer	0.00	583.33	0.0%	0.00	1,166.70	0.0%	7,000.00
153150 · Education - CME	5,425.00	666.67	813.7%	5,425.00	1,333.30	406.9%	8,000.00
Total 153301 · NPAC EXPENSES	61,499.34	60,346.99	101.9%	166,571.77	120,694.12	138.0%	724,164.02
Total Expense	61,499.34	60,346.99	101.9%	166,571.77	120,694.12	138.0%	724,164.02
Net Ordinary Income	92,095.66	3,544.68	2,598.1%	509,603.23	7,089.18	7,188.5%	42,535.98
Net Income	92,095.66	3,544.68	2,598.1%	509,603.23	7,089.18	7,188.5%	42,535.98

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Accrual Basis

ACPA
THE LEARNING CENTER
February 2025

	<u>Feb 25</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Feb 25</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Bud...</u>
Ordinary Income/Expense							
Income							
154000 · THE LEARNING CENTER REVENUE							
154100 · Learning Center Member	1,201.00	5,041.67	23.8%	3,386.00	10,083.30	33.6%	60,500.00
154102 · Learning Center Non-Member	1,614.00	583.33	276.7%	1,644.00	1,166.70	140.9%	7,000.00
Total 154000 · THE LEARNING CENTER REVENUE	2,815.00	5,625.00	50.0%	5,030.00	11,250.00	44.7%	67,500.00
Total Income	2,815.00	5,625.00	50.0%	5,030.00	11,250.00	44.7%	67,500.00
Gross Profit	2,815.00	5,625.00	50.0%	5,030.00	11,250.00	44.7%	67,500.00
Expense							
154201 · THE LEARNING CENTER EXPENSES							
154204 · Web Design/Graphics	0.00	83.33	0.0%	0.00	166.70	0.0%	1,000.00
154206 · CME Amedco	2,196.00	208.33	1,054.1%	4,071.00	416.70	977.0%	2,500.00
154208 · TLC Recordings	0.00	1,125.00	0.0%	0.00	2,250.00	0.0%	13,500.00
Total 154201 · THE LEARNING CENTER EXPENS...	2,196.00	1,416.66	155.0%	4,071.00	2,833.40	143.7%	17,000.00
Total Expense	2,196.00	1,416.66	155.0%	4,071.00	2,833.40	143.7%	17,000.00
Net Ordinary Income	619.00	4,208.34	14.7%	959.00	8,416.60	11.4%	50,500.00
Net Income	619.00	4,208.34	14.7%	959.00	8,416.60	11.4%	50,500.00

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Accrual Basis

ACPA MEMBERSHIP

February 2025

	<u>Feb 25</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Feb 25</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Bu...</u>
Ordinary Income/Expense							
Income							
155100 · MEMBERSHIP REVENUE							
155101 · Member Dues Physician	18,884.30	15,000.00	125.9%	33,084.47	30,000.00	110.3%	180,000.00
155102 · Non Physician Member Dues	430.00	333.33	129.0%	752.92	666.70	112.9%	4,000.00
155104 · Physician Discount Dues	4,020.77	2,500.00	160.8%	8,041.53	5,000.00	160.8%	30,000.00
155105 · Non Physician Discount Dues	564.14	83.33	677.0%	1,128.29	166.70	676.8%	1,000.00
155106 · Member Dues Physician New	10,617.21	9,752.41	108.9%	20,523.79	19,504.90	105.2%	117,029.00
155107 · Non Physician Member Dues New	683.02	666.67	102.5%	1,353.54	1,333.30	101.5%	8,000.00
155100 · MEMBERSHIP REVENUE - Other	0.00			0.00			
Total 155100 · MEMBERSHIP REVENUE	35,199.44	28,335.74	124.2%	64,884.54	56,671.60	114.5%	340,029.00
Total Income	35,199.44	28,335.74	124.2%	64,884.54	56,671.60	114.5%	340,029.00
Gross Profit	35,199.44	28,335.74	124.2%	64,884.54	56,671.60	114.5%	340,029.00
Net Ordinary Income	35,199.44	28,335.74	124.2%	64,884.54	56,671.60	114.5%	340,029.00
Net Income	<u>35,199.44</u>	<u>28,335.74</u>	<u>124.2%</u>	<u>64,884.54</u>	<u>56,671.60</u>	<u>114.5%</u>	<u>340,029.00</u>

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Accrual Basis

ACPA
PHYSICAN ADVISOR ONBOARDING CONFERENCE
February 2025

	<u>Feb 25</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Feb 25</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Bud...</u>
Ordinary Income/Expense							
Income							
156000 · Essentials & Fundamentals INCOM							
156100 · Essentials and Fundamentals Fee	6,645.00	4,958.33	134.0%	54,345.00	9,916.70	548.0%	59,500.00
Total 156000 · Essentials & Fundamentals INCOM	6,645.00	4,958.33	134.0%	54,345.00	9,916.70	548.0%	59,500.00
Total Income	6,645.00	4,958.33	134.0%	54,345.00	9,916.70	548.0%	59,500.00
Gross Profit	6,645.00	4,958.33	134.0%	54,345.00	9,916.70	548.0%	59,500.00
Net Ordinary Income	6,645.00	4,958.33	134.0%	54,345.00	9,916.70	548.0%	59,500.00
Net Income	6,645.00	4,958.33	134.0%	54,345.00	9,916.70	548.0%	59,500.00

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Accrual Basis

ACPA OPERATIONS

February 2025

	Feb 25	Budget	% of Budget	Jan - Feb 25	YTD Budget	% of Budget	Annual Bud...
Ordinary Income/Expense							
Income							
159000 · OPERATIONS REVENUE							
159003 · Job Board	0.70	250.00	0.3%	1.40	500.00	0.3%	3,000.00
159009 · Investment Interest	0.81			1.70			
Total 159000 · OPERATIONS REVENUE	1.51	250.00	0.6%	3.10	500.00	0.6%	3,000.00
Total Income	1.51	250.00	0.6%	3.10	500.00	0.6%	3,000.00
Gross Profit	1.51	250.00	0.6%	3.10	500.00	0.6%	3,000.00
Expense							
159102 · OPERATIONS EXPENSE							
159100 · Management - Frontline	17,180.57	16,399.67	104.8%	32,799.32	32,799.30	100.0%	196,796.00
159103 · Marketing - Frontline	8,062.50	10,083.33	80.0%	16,125.00	20,166.70	80.0%	121,000.00
159105 · Bank Fees	0.00			104.00			
159119 · Board Expense							
159120 · Spring Meeting	624.77	416.67	149.9%	624.77	833.30	75.0%	5,000.00
159121 · Fall Meeting/Board Retreat	0.00	2,500.00	0.0%	0.00	5,000.00	0.0%	30,000.00
Total 159119 · Board Expense	624.77	2,916.67	21.4%	624.77	5,833.30	10.7%	35,000.00
159126 · Quickbooks Subscription	50.00			100.00			
159130 · President Stipend							
159132 · President Expenses	1,382.50	416.67	331.8%	3,726.25	833.30	447.2%	5,000.00
159130 · President Stipend - Other	12,500.00	4,166.67	300.0%	12,500.00	8,333.30	150.0%	50,000.00
Total 159130 · President Stipend	13,882.50	4,583.34	302.9%	16,226.25	9,166.60	177.0%	55,000.00
159131 · Officers Stipend	9,666.66	5,208.33	185.6%	9,666.66	10,416.70	92.8%	62,500.00
159140 · Postage and Delivery	211.23	166.67	126.7%	222.49	333.30	66.8%	2,000.00
159145 · Database Platform	0.00	833.33	0.0%	15,175.05	1,666.70	910.5%	10,000.00
159147 · Printing and Copying	0.00	166.67	0.0%	0.00	333.30	0.0%	2,000.00
159150 · Credit Card Processing	10,288.80	2,500.00	411.6%	13,660.36	5,000.00	273.2%	30,000.00
159155 · Dues & Subs	375.39	416.67	90.1%	559.48	833.30	67.1%	5,000.00
159157 · Web Design/Newsletter	491.66	750.00	65.6%	691.66	1,500.00	46.1%	9,000.00
159165 · Advertising	0.00	1,325.00	0.0%	3,695.00	2,649.98	139.4%	15,899.98
159170 · Mentoring	0.00	4,583.33	0.0%	46,800.00	9,166.70	510.5%	55,000.00
159175 · Taxes	0.00	41.67	0.0%	0.00	83.30	0.0%	500.00

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ACPA
OPERATIONS
February 2025

	Feb 25	Budget	% of Budget	Jan - Feb 25	YTD Budget	% of Budget	Annual Bud...
159180 · Legal	0.00	83.33	0.0%	0.00	166.70	0.0%	1,000.00
159102 · OPERATIONS EXPENSE - Other	54.78			54.78			
Total 159102 · OPERATIONS EXPENSE	60,888.86	50,058.01	121.6%	156,504.82	100,115.88	156.3%	600,695.98
Total Expense	60,888.86	50,058.01	121.6%	156,504.82	100,115.88	156.3%	600,695.98
Net Ordinary Income	-60,887.35	-49,808.01	122.2%	-156,501.72	-99,615.88	157.1%	-597,695.98
Net Income	-60,887.35	-49,808.01	122.2%	-156,501.72	-99,615.88	157.1%	-597,695.98

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Accrual Basis

ACPA CERTIFICATION February 2025

	Feb 25	Budget	% of Budget	Jan - Feb 25	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Income							
154500 · CERTIFICATION INCOME							
150402 · Certification Fees	17,267.00	9,118.75	189.4%	43,295.00	18,237.50	237.4%	109,425.00
Total 154500 · CERTIFICATION INCOME	17,267.00	9,118.75	189.4%	43,295.00	18,237.50	237.4%	109,425.00
Total Income	17,267.00	9,118.75	189.4%	43,295.00	18,237.50	237.4%	109,425.00
Gross Profit	17,267.00	9,118.75	189.4%	43,295.00	18,237.50	237.4%	109,425.00
Expense							
155500 · CERTIFICATION EXPENSE							
155502 · Certificates and Lapel Pins	73.74	125.00	59.0%	73.74	250.00	29.5%	1,500.00
155504 · CME	0.00	125.00	0.0%	975.00	250.00	390.0%	1,500.00
155506 · Web/Design Graphics	0.00	41.67	0.0%	0.00	83.30	0.0%	500.00
155508 · Recordings	0.00	541.67	0.0%	0.00	1,083.30	0.0%	6,500.00
155510 · Advertising	0.00	416.67	0.0%	0.00	833.30	0.0%	5,000.00
Total 155500 · CERTIFICATION EXPENSE	73.74	1,250.01	5.9%	1,048.74	2,499.90	42.0%	15,000.00
Total Expense	73.74	1,250.01	5.9%	1,048.74	2,499.90	42.0%	15,000.00
Net Ordinary Income	17,193.26	7,868.74	218.5%	42,246.26	15,737.60	268.4%	94,425.00
Net Income	17,193.26	7,868.74	218.5%	42,246.26	15,737.60	268.4%	94,425.00