



# AMERICAN COLLEGE OF PHYSICIAN ADVISORS

DATE: October 28, 2024  
 TO: Clarissa Barnes; Ahmed Abuabdou; ACPA Board of Directors  
 FROM: Parthavi Das  
 RE: Financial Statement as of September 30, 2024

Cash Balances as of September 15, 2024; Financial Statement as of September 30, 2024 (attached).

**Balance Sheet (current statement with previous month comparison)**

September 30, 2024	August 31, 2024
Assets and Liabilities of \$1,393,603.86 including:	Assets and Liabilities of \$1,383,680.34 including:
Chase Checking: \$320,778.32	Chase Checking: \$324,321.79
Chase Savings: \$105,084.35	Chase Savings: \$104,583.47
Schwab Investment: \$868,241.23	Schwab Investment: \$855,491.75
Year to Date Net Income: \$266,498.70	Year to Date Net Income: \$216,001.99

**Cash Balances (current cash balance with previous month comparison)**

September 15, 2024	August 15, 2024
Chase Checking: \$ 347,043.48	Chase Checking: \$ 331,098.69
Chase Savings: \$ 105,084.35	Chase Savings: \$ 104,582.47

**Notes, Pending Actions and Issues**

- The year to date net income as of September 30 is \$266,498.70 against budgeted net (\$52,458.32) for 2024.

**Membership (month over month comparison)**

Category	September 30,2024	August 31,2024
Paid Members	<b>1255</b>	<b>1216</b>
<i>New Physician Members 9/1/23 – 9/30/24</i>	27	16
<i>Renewed Physician Members 9/1/23 – 9/30/24</i>	46	30
<i>New Non-Physician Members 9/1/23 – 9/30/24</i>	1	1
<i>Renewed Non-Physician Members 9/1/23 – 9/30/24</i>	4	3
Total Reported Members	<b>1275</b>	<b>1235</b>

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Accrual Basis

**ACPA**  
**Balance Sheet**  
As of September 30, 2024

	<u>Sep 30, 24</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Charles Schwab Long-Term	559,224.12
Charles Schwab Short-Term	309,017.11
Chase Checking	320,778.32
Chase Savings	105,084.35
<b>Total Checking/Savings</b>	<u>1,294,103.90</u>
<b>Other Current Assets</b>	
Prepaid Expenses	99,499.96
<b>Total Other Current Assets</b>	<u>99,499.96</u>
<b>Total Current Assets</b>	<u>1,393,603.86</u>
<b>TOTAL ASSETS</b>	<b><u>1,393,603.86</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Accounts Payable	1,262.62
<b>Total Accounts Payable</b>	<u>1,262.62</u>
<b>Credit Cards</b>	
Divvy E-Wallet	2,391.85
<b>Total Credit Cards</b>	<u>2,391.85</u>
<b>Other Current Liabilities</b>	
Deferred Dues	131,482.71
Deferred Revenue	1,095.00
<b>Total Other Current Liabilities</b>	<u>132,577.71</u>
<b>Total Current Liabilities</b>	<u>136,232.18</u>
<b>Total Liabilities</b>	136,232.18
<b>Equity</b>	
30000 · Opening Balance Equity	862,919.15
32000 · Unrestricted Net Assets	127,953.83
Net Income	266,498.70
<b>Total Equity</b>	<u>1,257,371.68</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>1,393,603.86</u></b>

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Accrual Basis

**ACPA  
SUMMARY  
September 2024**

	<u>Sep 24</u>	<u>Budget</u>	<u>% of Bud...</u>	<u>Jan - Sep 24</u>	<u>YTD Budget</u>	<u>% of Bud...</u>	<u>Annual Bu...</u>
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>153000 · NPAC REVENUE</b>	75.00	0.00	100.0%	735,041.50	627,500.00	117.1%	627,500.00
<b>154000 · THE LEARNING CENTER REVENUE</b>	-33,517.00	3,749.99	-893.8%	47,407.50	33,750.03	140.5%	45,000.00
<b>154500 · CERTIFICATION INCOME</b>	67,438.00	9,118.75	739.6%	220,168.00	82,068.75	268.3%	109,425.00
<b>155100 · MEMBERSHIP REVENUE</b>	50,790.99	22,462.63	226.1%	262,791.47	202,163.91	130.0%	269,551.80
<b>156000 · PHYS ADVISOR ONBOARDING CONF</b>	0.00	0.00	0.0%	34,185.00	24,750.00	138.1%	24,750.00
<b>159000 · OPERATIONS REVENUE</b>	-243.78	833.33	-29.3%	1,000.02	7,500.01	13.3%	10,000.00
<b>Total Income</b>	<u>84,543.21</u>	<u>36,164.70</u>	<u>233.8%</u>	<u>1,300,593.49</u>	<u>977,732.70</u>	<u>133.0%</u>	<u>1,086,226.80</u>
<b>Expense</b>							
<b>153301 · NPAC EXPENSES</b>	10.77	0.00	100.0%	711,312.47	551,760.00	128.9%	551,760.00
<b>154201 · THE LEARNING CENTER EXPENSES</b>	0.00	416.66	0.0%	2,594.65	3,750.02	69.2%	5,000.00
<b>155500 · CERTIFICATION EXPENSE</b>	16.55	2,499.98	0.7%	919.54	22,500.06	4.1%	30,000.00
<b>156200 · PHYS ONBOARDING CONF EXPEN...</b>	0.00	0.00	0.0%	13,159.93	45,000.00	29.2%	45,000.00
<b>159102 · OPERATIONS EXPENSE</b>	46,768.66	58,558.53	79.9%	379,919.65	406,249.53	93.5%	506,925.12
<b>Total Expense</b>	<u>46,795.98</u>	<u>61,475.17</u>	<u>76.1%</u>	<u>1,107,906.24</u>	<u>1,029,259.61</u>	<u>107.6%</u>	<u>1,138,685.12</u>
<b>Net Ordinary Income</b>	37,747.23	-25,310.47	-149.1%	192,687.25	-51,526.91	-374.0%	-52,458.32
<b>Other Income/Expense</b>							
<b>Other Income</b>							
<b>Unrealized Gain/Loss Investment</b>	12,749.48			73,811.45			
<b>Total Other Income</b>	<u>12,749.48</u>			<u>73,811.45</u>			
<b>Net Other Income</b>	12,749.48			73,811.45			
<b>Net Income</b>	<u><u>50,496.71</u></u>	<u><u>-25,310.47</u></u>	<u><u>-199.5%</u></u>	<u><u>266,498.70</u></u>	<u><u>-51,526.91</u></u>	<u><u>-517.2%</u></u>	<u><u>-52,458.32</u></u>

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Accrual Basis

**ACPA  
NPAC  
September 2024**

	Sep 24	Budget	% of Bu...	Jan - Sep 24	YTD Bud...	% of Bu...	Annual B...
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>153000 · NPAC REVENUE</b>							
153200 · NP Early Bird	0.00	0.00	0.0%	4,180.00	17,900.00	23.4%	17,900.00
153201 · NP Nonmember Early Bird	0.00	0.00	0.0%	5,275.00	3,980.00	132.5%	3,980.00
153202 · NP Standard	0.00	0.00	0.0%	7,065.00	3,980.00	177.5%	3,980.00
153203 · NP Nonmember Standard	0.00	0.00	0.0%	15,630.00	21,900.00	71.4%	21,900.00
153204 · Physician Early Bird	0.00	0.00	0.0%	244,110.00	131,400.00	185.8%	131,400.00
153206 · Physician Standard	0.00	0.00	0.0%	163,721.50	216,225.00	75.7%	216,225.00
153207 · Live Streaming	0.00	0.00	0.0%	167,645.00	121,050.00	138.5%	121,050.00
153208 · Physician nonmember Early Bird	0.00	0.00	0.0%	6,975.00	13,950.00	50.0%	13,950.00
153210 · Physician Nonmember Standard	0.00	0.00	0.0%	24,920.00	16,950.00	147.0%	16,950.00
153211 · 2022 NPAC Recordings	0.00	0.00	0.0%	0.00	2,665.00	0.0%	2,665.00
153212 · Vendor Sponsor	0.00	0.00	0.0%	78,775.00	70,000.00	112.5%	70,000.00
153213 · Dine with Docs	75.00	0.00	100.0%	16,745.00	7,500.00	223.3%	7,500.00
<b>Total 153000 · NPAC REVENUE</b>	<b>75.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>735,041.50</b>	<b>627,500.00</b>	<b>117.1%</b>	<b>627,500.00</b>
<b>Total Income</b>	<b>75.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>735,041.50</b>	<b>627,500.00</b>	<b>117.1%</b>	<b>627,500.00</b>
<b>Expense</b>							
<b>153301 · NPAC EXPENSES</b>							
153001 · Fee - Conference Direct	0.00	0.00	0.0%	28,170.00	29,260.00	96.3%	29,260.00
153002 · Travel - Conference Direct	0.00	0.00	0.0%	912.15	8,000.00	11.4%	8,000.00
153100 · Hotel - AV/Labor	0.00	0.00	0.0%	133,713.92	85,000.00	157.3%	85,000.00
153102 · Hotel - Equipment Rental	0.00	0.00	0.0%	0.00	20,000.00	0.0%	20,000.00
153104 · Hotel - Food/Beverage	0.00	0.00	0.0%	374,247.13	200,000.00	187.1%	200,000.00
153106 · Hotel - Miscellaneous	0.00	0.00	0.0%	5,062.99	2,500.00	202.5%	2,500.00
1531071 · Hotel Branding	0.00	0.00	0.0%	25,585.08	25,000.00	102.3%	25,000.00
1531072 · Hotel Welcome Reception	0.00	0.00	0.0%	42,500.61	70,000.00	60.7%	70,000.00
1531073 · Keynote Speaker	0.00	0.00	0.0%	8,664.49	10,000.00	86.6%	10,000.00
1531074 · Dine With Docs	0.00	0.00	0.0%	0.00	16,000.00	0.0%	16,000.00
153108 · Virtual Platform	0.00	0.00	0.0%	2,503.49	1,000.00	250.3%	1,000.00
153109 · Chair Stipend	0.00	0.00	0.0%	15,000.00	7,500.00	200.0%	7,500.00
153115 · Signage	0.00	0.00	0.0%	1,990.16	2,000.00	99.5%	2,000.00
153116 · Printing	0.00	0.00	0.0%	0.00	2,500.00	0.0%	2,500.00
153118 · Registration Swag	0.00	0.00	0.0%	12,318.51	8,000.00	154.0%	8,000.00
153119 · Supplies	10.77	0.00	100.0%	4,045.39	3,000.00	134.8%	3,000.00
153120 · Cancellation Insurance	0.00	0.00	0.0%	4,223.40	4,500.00	93.9%	4,500.00
153130 · Advertising	0.00	0.00	0.0%	29,648.83	35,000.00	84.7%	35,000.00
153135 · Web Design/Graphic Design	0.00	0.00	0.0%	1,922.49	5,000.00	38.4%	5,000.00
153139 · Marketing - Mobile App	0.00	0.00	0.0%	5,685.00	4,500.00	126.3%	4,500.00
153141 · Marketing - Photographer	0.00	0.00	0.0%	6,960.65	5,000.00	139.2%	5,000.00

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Accrual Basis

**ACPA  
NPAC  
September 2024**

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	<u>Sep 24</u>	<u>Budget</u>	<u>% of Bu...</u>	<u>Jan - Sep 24</u>	<u>YTD Bud...</u>	<u>% of Bu...</u>	<u>Annual B...</u>
153150 · Education - CME	0.00	0.00	0.0%	7,357.00	8,000.00	92.0%	8,000.00
153162 · NPAC Chair Site Visit	0.00			801.18			
<b>Total 153301 · NPAC EXPENSES</b>	<u>10.77</u>	<u>0.00</u>	<u>100.0%</u>	<u>711,312.47</u>	<u>551,760.00</u>	<u>128.9%</u>	<u>551,760.00</u>
<b>Total Expense</b>	<u>10.77</u>	<u>0.00</u>	<u>100.0%</u>	<u>711,312.47</u>	<u>551,760.00</u>	<u>128.9%</u>	<u>551,760.00</u>
<b>Net Ordinary Income</b>	<u>64.23</u>	<u>0.00</u>	<u>100.0%</u>	<u>23,729.03</u>	<u>75,740.00</u>	<u>31.3%</u>	<u>75,740.00</u>
<b>Net Income</b>	<u><b>64.23</b></u>	<u><b>0.00</b></u>	<u><b>100.0%</b></u>	<u><b>23,729.03</b></u>	<u><b>75,740.00</b></u>	<u><b>31.3%</b></u>	<u><b>75,740.00</b></u>

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Accrual Basis

**ACPA**  
**THE LEARNING CENTER**  
September 2024

	<u>Sep 24</u>	<u>Budget</u>	<u>% of Bu...</u>	<u>Jan - Sep 24</u>	<u>YTD Bu...</u>	<u>% of Bu...</u>	<u>Annual ...</u>
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>154000 · THE LEARNING CENTER REVENUE</b>							
154100 · Learning Module A CME Mem	-34,837.00	3,333.33	-1,045.1%	36,757.50	30,000.01	122.5%	40,000.00
154102 · Learning Module A CME NonMem	1,320.00	416.66	316.8%	10,950.00	3,750.02	292.0%	5,000.00
154000 · THE LEARNING CENTER REVENUE - Other	0.00	0.00	0.0%	-300.00	0.00	100.0%	0.00
<b>Total 154000 · THE LEARNING CENTER REVENUE</b>	<u>-33,517.00</u>	<u>3,749.99</u>	<u>-893.8%</u>	<u>47,407.50</u>	<u>33,750.03</u>	<u>140.5%</u>	<u>45,000.00</u>
<b>Total Income</b>	-33,517.00	3,749.99	-893.8%	47,407.50	33,750.03	140.5%	45,000.00
<b>Expense</b>							
<b>154201 · THE LEARNING CENTER EXPENSES</b>							
154204 · Web Design/Graphics	0.00			701.65			
154206 · CME Amedco	0.00	208.33	0.0%	1,893.00	1,875.01	101.0%	2,500.00
154208 · TLC Recordings	0.00	208.33	0.0%	0.00	1,875.01	0.0%	2,500.00
154213 · Speaker Honoraria - TLC A B C	0.00			0.00			
<b>Total 154201 · THE LEARNING CENTER EXPENSES</b>	<u>0.00</u>	<u>416.66</u>	<u>0.0%</u>	<u>2,594.65</u>	<u>3,750.02</u>	<u>69.2%</u>	<u>5,000.00</u>
<b>Total Expense</b>	0.00	416.66	0.0%	2,594.65	3,750.02	69.2%	5,000.00
<b>Net Ordinary Income</b>	<u>-33,517.00</u>	<u>3,333.33</u>	<u>-1,005.5%</u>	<u>44,812.85</u>	<u>30,000.01</u>	<u>149.4%</u>	<u>40,000.00</u>
<b>Net Income</b>	<u><b>-33,517.00</b></u>	<u><b>3,333.33</b></u>	<u><b>-1,005.5%</b></u>	<u><b>44,812.85</b></u>	<u><b>30,000.01</b></u>	<u><b>149.4%</b></u>	<u><b>40,000.00</b></u>

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Accrual Basis

## ACPA MEMBERSHIP September 2024

	<u>Sep 24</u>	<u>Budget</u>	<u>% of Bud...</u>	<u>Jan - Sep 24</u>	<u>YTD Bud...</u>	<u>% of Bud...</u>	<u>Annual B...</u>
Ordinary Income/Expense							
Income							
155100 · MEMBERSHIP REVENUE							
155101 · Member Dues Physician	28,128.50	14,193.90	198.2%	134,522.29	127,745.10	105.3%	170,326.80
155102 · Non Physician Member Dues	422.91	508.33	83.2%	3,281.25	4,575.01	71.7%	6,100.00
155104 · Physician Discount Dues	-2,147.38	1,052.08	-204.1%	20,280.06	9,468.76	214.2%	12,625.00
155105 · Non Physician Discount Dues	1,157.81	41.66	2,779.2%	1,740.10	375.02	464.0%	500.00
155106 · Member Dues Physician New	21,911.01	6,250.00	350.6%	95,945.23	56,250.00	170.6%	75,000.00
155107 · Non Physician Member Dues New	1,318.14	416.66	316.4%	7,022.54	3,750.02	187.3%	5,000.00
<b>Total 155100 · MEMBERSHIP REVENUE</b>	<u>50,790.99</u>	<u>22,462.63</u>	<u>226.1%</u>	<u>262,791.47</u>	<u>202,163.91</u>	<u>130.0%</u>	<u>269,551.80</u>
<b>Total Income</b>	<u>50,790.99</u>	<u>22,462.63</u>	<u>226.1%</u>	<u>262,791.47</u>	<u>202,163.91</u>	<u>130.0%</u>	<u>269,551.80</u>
<b>Net Ordinary Income</b>	<u>50,790.99</u>	<u>22,462.63</u>	<u>226.1%</u>	<u>262,791.47</u>	<u>202,163.91</u>	<u>130.0%</u>	<u>269,551.80</u>
<b>Net Income</b>	<u><b>50,790.99</b></u>	<u><b>22,462.63</b></u>	<u><b>226.1%</b></u>	<u><b>262,791.47</b></u>	<u><b>202,163.91</b></u>	<u><b>130.0%</b></u>	<u><b>269,551.80</b></u>

**ACPA**  
**PHYSICIAN ADVISOR ONBOARDING CONFERENCE**  
 September 2024

	<u>Sep 24</u>	<u>Budget</u>	<u>% of Bu...</u>	<u>Jan - Sep ...</u>	<u>YTD Bud...</u>	<u>% of Bu...</u>	<u>Annual B...</u>
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>156000 · PHYS ADVISOR ONBOARDING CONF</b>							
<b>156100 · Physician Registration Fee</b>	0.00	0.00	0.0%	34,185.00	24,750.00	138.1%	24,750.00
<b>Total 156000 · PHYS ADVISOR ONBOARDING CONF</b>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>	<u>34,185.00</u>	<u>24,750.00</u>	<u>138.1%</u>	<u>24,750.00</u>
<b>Total Income</b>	0.00	0.00	0.0%	34,185.00	24,750.00	138.1%	24,750.00
<b>Expense</b>							
<b>156200 · PHYS ONBOARDING CONF EXPENSE</b>							
<b>1562010 · Hotel - AV/Labor</b>	0.00	0.00	0.0%	9,728.93	40,000.00	24.3%	40,000.00
<b>1562060 · Branding/Graphics</b>	0.00			100.00			
<b>1562070 · Education - CME</b>	0.00	0.00	0.0%	2,178.00	3,000.00	72.6%	3,000.00
<b>1563050 · Signage</b>	0.00	0.00	0.0%	1,153.00	2,000.00	57.7%	2,000.00
<b>Total 156200 · PHYS ONBOARDING CONF EXPENSE</b>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>	<u>13,159.93</u>	<u>45,000.00</u>	<u>29.2%</u>	<u>45,000.00</u>
<b>Total Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>	<u>13,159.93</u>	<u>45,000.00</u>	<u>29.2%</u>	<u>45,000.00</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>	<u>21,025.07</u>	<u>-20,250.00</u>	<u>-103.8%</u>	<u>-20,250.00</u>
<b>Net Income</b>	<u><b>0.00</b></u>	<u><b>0.00</b></u>	<u><b>0.0%</b></u>	<u><b>21,025.07</b></u>	<u><b>-20,250.00</b></u>	<u><b>-103.8%</b></u>	<u><b>-20,250.00</b></u>



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Accrual Basis

## ACPA OPERATIONS September 2024

	Sep 24	Budget	% of Budget	Jan - Sep 24	YTD Budget	% of Budget	Annual Bu...
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>159000 · OPERATIONS REVENUE</b>							
159003 · Job Board	-244.66	83.33	-293.6%	992.34	750.01	132.3%	1,000.00
159006 · Archived Video Revenue	0.00	750.00	0.0%	0.00	6,750.00	0.0%	9,000.00
159009 · Investment Interest	0.88			7.68			
<b>Total 159000 · OPERATIONS REVENUE</b>	<b>-243.78</b>	<b>833.33</b>	<b>-29.3%</b>	<b>1,000.02</b>	<b>7,500.01</b>	<b>13.3%</b>	<b>10,000.00</b>
<b>Total Income</b>	<b>-243.78</b>	<b>833.33</b>	<b>-29.3%</b>	<b>1,000.02</b>	<b>7,500.01</b>	<b>13.3%</b>	<b>10,000.00</b>
<b>Expense</b>							
<b>159102 · OPERATIONS EXPENSE</b>							
159100 · Management - Frontline	15,618.75	15,618.75	100.0%	140,568.75	140,568.75	100.0%	187,425.00
159103 · Marketing - Frontline	6,853.16	0.00	100.0%	61,678.44	47,972.12	128.6%	47,972.12
159105 · Bank Fees	0.00	48.16	0.0%	0.00	433.52	0.0%	578.00
<b>159119 · Board Expense</b>							
159120 · Spring Meeting	0.00	0.00	0.0%	1,460.80	25,000.00	5.8%	25,000.00
159121 · Fall Meeting/Board Retreat	2,857.25	25,000.00	11.4%	7,320.32	25,000.00	29.3%	25,000.00
<b>Total 159119 · Board Expense</b>	<b>2,857.25</b>	<b>25,000.00</b>	<b>11.4%</b>	<b>8,781.12</b>	<b>50,000.00</b>	<b>17.6%</b>	<b>50,000.00</b>
159126 · Quickbooks Subscription	0.00	50.00	0.0%	350.00	450.00	77.8%	600.00
159127 · Audit & Tax Prep	0.00	0.00	0.0%	0.00	6,000.00	0.0%	6,000.00
<b>159130 · President Stipend</b>							
159132 · President Expenses	0.00	416.66	0.0%	620.63	3,750.02	16.6%	5,000.00
159130 · President Stipend - Other	7,500.00	2,500.00	300.0%	22,500.00	22,500.00	100.0%	30,000.00
<b>Total 159130 · President Stipend</b>	<b>7,500.00</b>	<b>2,916.66</b>	<b>257.1%</b>	<b>23,120.63</b>	<b>26,250.02</b>	<b>88.1%</b>	<b>35,000.00</b>
159131 · Officers Stipend	12,250.00	3,166.66	386.8%	33,500.00	28,500.02	117.5%	38,000.00
159140 · Postage and Delivery	0.00	166.66	0.0%	37.57	1,500.02	2.5%	2,000.00
159141 · Telephone/Telecom	0.00	8.33	0.0%	0.00	75.01	0.0%	100.00
159145 · Database Platform	0.00	2,083.33	0.0%	8,888.22	18,750.01	47.4%	25,000.00
159147 · Printing and Copying	0.00	166.66	0.0%	301.70	1,500.02	20.1%	2,000.00
159150 · Credit Card Processing	1,016.23	1,500.00	67.7%	28,064.96	13,500.00	207.9%	18,000.00
159155 · Dues & Subs	219.90	416.66	52.8%	4,904.49	3,750.02	130.8%	5,000.00
159157 · Web Design/Newsletter	433.37	833.33	52.0%	5,900.04	7,500.01	78.7%	10,000.00
159158 · Ind. Contr. - Miscellaneous	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00
159163 · Insurance	0.00	250.00	0.0%	2,834.00	2,250.00	126.0%	3,000.00
159164 · Certification Project	0.00			2,646.75			
159165 · Advertising	0.00	2,500.00	0.0%	14,764.98	22,500.00	65.6%	30,000.00
159170 · Mentoring	0.00	3,750.00	0.0%	43,000.00	33,750.00	127.4%	45,000.00
159175 · Taxes	0.00	0.00	0.0%	0.00	250.00	0.0%	250.00

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10/22/24

Accrual Basis

**ACPA**  
**OPERATIONS**  
**September 2024**

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	<u>Sep 24</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Sep 24</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Bu...</u>
159180 · Legal	20.00	83.33	24.0%	578.00	750.01	77.1%	1,000.00
159102 · OPERATIONS EXPENSE - Other	0.00			0.00			
<b>Total 159102 · OPERATIONS EXPENSE</b>	<u>46,768.66</u>	<u>58,558.53</u>	<u>79.9%</u>	<u>379,919.65</u>	<u>406,249.53</u>	<u>93.5%</u>	<u>506,925.12</u>
<b>Total Expense</b>	<u>46,768.66</u>	<u>58,558.53</u>	<u>79.9%</u>	<u>379,919.65</u>	<u>406,249.53</u>	<u>93.5%</u>	<u>506,925.12</u>
<b>Net Ordinary Income</b>	<u>-47,012.44</u>	<u>-57,725.20</u>	<u>81.4%</u>	<u>-378,919.63</u>	<u>-398,749.52</u>	<u>95.0%</u>	<u>-496,925.12</u>
<b>Net Income</b>	<u><b>-47,012.44</b></u>	<u><b>-57,725.20</b></u>	<u><b>81.4%</b></u>	<u><b>-378,919.63</b></u>	<u><b>-398,749.52</b></u>	<u><b>95.0%</b></u>	<u><b>-496,925.12</b></u>

**ACPA  
CERTIFICATION  
September 2024**

	<u>Sep 24</u>	<u>Budget</u>	<u>% of Bu...</u>	<u>Jan - Sep 24</u>	<u>YTD Bu...</u>	<u>% of B...</u>	<u>Annual B...</u>
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>154500 · CERTIFICATION INCOME</b>							
150402 · Certification Fees	67,438.00	9,118.75	739.6%	220,168.00	82,068.75	268.3%	109,425.00
<b>Total 154500 · CERTIFICATION INCOME</b>	<u>67,438.00</u>	<u>9,118.75</u>	<u>739.6%</u>	<u>220,168.00</u>	<u>82,068.75</u>	<u>268.3%</u>	<u>109,425.00</u>
<b>Total Income</b>	67,438.00	9,118.75	739.6%	220,168.00	82,068.75	268.3%	109,425.00
<b>Expense</b>							
<b>155500 · CERTIFICATION EXPENSE</b>							
155502 · Certificates and Lapel Pins	16.55	83.33	19.9%	16.55	750.01	2.2%	1,000.00
155504 · CME	0.00	333.33	0.0%	0.00	3,000.01	0.0%	4,000.00
155506 · Web/Design Graphics	0.00	416.66	0.0%	902.99	3,750.02	24.1%	5,000.00
155508 · Recordings	0.00	833.33	0.0%	0.00	7,500.01	0.0%	10,000.00
155510 · Advertising	0.00	833.33	0.0%	0.00	7,500.01	0.0%	10,000.00
<b>Total 155500 · CERTIFICATION EXPENSE</b>	<u>16.55</u>	<u>2,499.98</u>	<u>0.7%</u>	<u>919.54</u>	<u>22,500.06</u>	<u>4.1%</u>	<u>30,000.00</u>
<b>Total Expense</b>	16.55	2,499.98	0.7%	919.54	22,500.06	4.1%	30,000.00
<b>Net Ordinary Income</b>	<u>67,421.45</u>	<u>6,618.77</u>	<u>1,018.6%</u>	<u>219,248.46</u>	<u>59,568.69</u>	<u>368.1%</u>	<u>79,425.00</u>
<b>Net Income</b>	<u><b>67,421.45</b></u>	<u><b>6,618.77</b></u>	<u><b>1,018.6%</b></u>	<u><b>219,248.46</b></u>	<u><b>59,568.69</b></u>	<u><b>368.1%</b></u>	<u><b>79,425.00</b></u>