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Accrual Basis

ACPA
Balance Sheet
As of October 31, 2024

	<u>Oct 31, 24</u>
ASSETS	
Current Assets	
Checking/Savings	
Charles Schwab Long-Term	552,248.93
Charles Schwab Short-Term	310,124.58
Chase Checking	322,167.02
Chase Savings	105,585.23
Total Checking/Savings	<u>1,290,125.76</u>
Other Current Assets	
Prepaid Expenses	105,199.96
Total Other Current Assets	<u>105,199.96</u>
Total Current Assets	<u>1,395,325.72</u>
TOTAL ASSETS	<u>1,395,325.72</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	4,959.62
Total Accounts Payable	<u>4,959.62</u>
Credit Cards	
Divvy E-Wallet	58.73
Total Credit Cards	<u>58.73</u>
Other Current Liabilities	
Deferred Dues	146,353.57
Deferred Revenue	1,595.00
Total Other Current Liabilities	<u>147,948.57</u>
Total Current Liabilities	<u>152,966.92</u>
Total Liabilities	152,966.92
Equity	
30000 · Opening Balance Equity	862,919.15
32000 · Unrestricted Net Assets	127,953.83
Net Income	251,485.82
Total Equity	<u>1,242,358.80</u>
TOTAL LIABILITIES & EQUITY	<u>1,395,325.72</u>

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Accrual Basis

**ACPA
SUMMARY
October 2024**

	<u>Oct 24</u>	<u>Budget</u>	<u>% of Bud...</u>	<u>Jan - Oct 24</u>	<u>YTD Budget</u>	<u>% of Bud...</u>	<u>Annual Bu...</u>
Ordinary Income/Expense							
Income							
153000 · NPAC REVENUE	7,315.00	0.00	100.0%	743,451.50	627,500.00	118.5%	627,500.00
154000 · THE LEARNING CENTER REVENUE	3,153.00	3,749.99	84.1%	50,560.50	37,500.02	134.8%	45,000.00
154500 · CERTIFICATION INCOME	19,247.00	9,118.75	211.1%	239,415.00	91,187.50	262.6%	109,425.00
155100 · MEMBERSHIP REVENUE	28,971.66	22,462.63	129.0%	269,166.11	224,626.54	119.8%	269,551.80
156000 · PHYS ADVISOR ONBOARDING CONF	0.00	0.00	0.0%	34,185.00	24,750.00	138.1%	24,750.00
159000 · OPERATIONS REVENUE	620.14	833.33	74.4%	1,620.16	8,333.34	19.4%	10,000.00
Total Income	<u>59,306.80</u>	<u>36,164.70</u>	<u>164.0%</u>	<u>1,338,398.27</u>	<u>1,013,897.40</u>	<u>132.0%</u>	<u>1,086,226.80</u>
Expense							
153301 · NPAC EXPENSES	165.54	0.00	100.0%	711,478.01	551,760.00	128.9%	551,760.00
154201 · THE LEARNING CENTER EXPENSES	0.00	416.66	0.0%	2,594.65	4,166.68	62.3%	5,000.00
155500 · CERTIFICATION EXPENSE	77.79	2,499.98	3.1%	997.33	25,000.04	4.0%	30,000.00
156200 · PHYS ONBOARDING CONF EXPEN...	0.00	0.00	0.0%	13,159.93	45,000.00	29.2%	45,000.00
159102 · OPERATIONS EXPENSE	45,564.73	33,558.53	135.8%	426,626.26	439,808.06	97.0%	506,925.12
Total Expense	<u>45,808.06</u>	<u>36,475.17</u>	<u>125.6%</u>	<u>1,154,856.18</u>	<u>1,065,734.78</u>	<u>108.4%</u>	<u>1,138,685.12</u>
Net Ordinary Income	<u>13,498.74</u>	<u>-310.47</u>	<u>-4,347.8%</u>	<u>183,542.09</u>	<u>-51,837.38</u>	<u>-354.1%</u>	<u>-52,458.32</u>
Other Income/Expense							
Other Income							
Unrealized Gain/Loss Investment	-5,867.72			67,943.73			
Total Other Income	<u>-5,867.72</u>			<u>67,943.73</u>			
Net Other Income	<u>-5,867.72</u>			<u>67,943.73</u>			
Net Income	<u><u>7,631.02</u></u>	<u><u>-310.47</u></u>	<u><u>-2,457.9%</u></u>	<u><u>251,485.82</u></u>	<u><u>-51,837.38</u></u>	<u><u>-485.1%</u></u>	<u><u>-52,458.32</u></u>

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Accrual Basis

**ACPA
NPAC
October 2024**

	Oct 24	Budget	% of Bud...	Jan - Oct 24	YTD Bud...	% of Bud...	Annual B...
Ordinary Income/Expense							
Income							
153000 · NPAC REVENUE							
153200 · NP Early Bird	0.00	0.00	0.0%	4,180.00	17,900.00	23.4%	17,900.00
153201 · NP Nonmember Early Bird	0.00	0.00	0.0%	5,275.00	3,980.00	132.5%	3,980.00
153202 · NP Standard	0.00	0.00	0.0%	7,065.00	3,980.00	177.5%	3,980.00
153203 · NP Nonmember Standard	0.00	0.00	0.0%	15,630.00	21,900.00	71.4%	21,900.00
153204 · Physician Early Bird	0.00	0.00	0.0%	244,110.00	131,400.00	185.8%	131,400.00
153206 · Physician Standard	0.00	0.00	0.0%	164,816.50	216,225.00	76.2%	216,225.00
153207 · Live Streaming	0.00	0.00	0.0%	167,645.00	121,050.00	138.5%	121,050.00
153208 · Physician nonmember Early Bird	0.00	0.00	0.0%	6,975.00	13,950.00	50.0%	13,950.00
153210 · Physician Nonmember Standard	0.00	0.00	0.0%	24,920.00	16,950.00	147.0%	16,950.00
153211 · 2022 NPAC Recordings	0.00	0.00	0.0%	0.00	2,665.00	0.0%	2,665.00
153212 · Vendor Sponsor	7,315.00	0.00	100.0%	86,090.00	70,000.00	123.0%	70,000.00
153213 · Dine with Docs	0.00	0.00	0.0%	16,745.00	7,500.00	223.3%	7,500.00
Total 153000 · NPAC REVENUE	7,315.00	0.00	100.0%	743,451.50	627,500.00	118.5%	627,500.00
Total Income	7,315.00	0.00	100.0%	743,451.50	627,500.00	118.5%	627,500.00
Expense							
153301 · NPAC EXPENSES							
153001 · Fee - Conference Direct	0.00	0.00	0.0%	28,170.00	29,260.00	96.3%	29,260.00
153002 · Travel - Conference Direct	0.00	0.00	0.0%	912.15	8,000.00	11.4%	8,000.00
153100 · Hotel - AV/Labor	0.00	0.00	0.0%	133,713.92	85,000.00	157.3%	85,000.00
153102 · Hotel - Equipment Rental	0.00	0.00	0.0%	0.00	20,000.00	0.0%	20,000.00
153104 · Hotel - Food/Beverage	0.00	0.00	0.0%	374,247.13	200,000.00	187.1%	200,000.00
153106 · Hotel - Miscellaneous	0.00	0.00	0.0%	5,062.99	2,500.00	202.5%	2,500.00
1531071 · Hotel Branding	0.00	0.00	0.0%	25,585.08	25,000.00	102.3%	25,000.00
1531072 · Hotel Welcome Reception	0.00	0.00	0.0%	42,500.61	70,000.00	60.7%	70,000.00
1531073 · Keynote Speaker	0.00	0.00	0.0%	8,664.49	10,000.00	86.6%	10,000.00
1531074 · Dine With Docs	0.00	0.00	0.0%	0.00	16,000.00	0.0%	16,000.00
153108 · Virtual Platform	0.00	0.00	0.0%	2,503.49	1,000.00	250.3%	1,000.00
153109 · Chair Stipend	0.00	0.00	0.0%	15,000.00	7,500.00	200.0%	7,500.00
153115 · Signage	0.00	0.00	0.0%	1,990.16	2,000.00	99.5%	2,000.00
153116 · Printing	0.00	0.00	0.0%	0.00	2,500.00	0.0%	2,500.00
153118 · Registration Swag	0.00	0.00	0.0%	12,318.51	8,000.00	154.0%	8,000.00
153119 · Supplies	165.54	0.00	100.0%	4,210.93	3,000.00	140.4%	3,000.00
153120 · Cancellation Insurance	0.00	0.00	0.0%	4,223.40	4,500.00	93.9%	4,500.00
153130 · Advertising	0.00	0.00	0.0%	29,648.83	35,000.00	84.7%	35,000.00
153135 · Web Design/Graphic Design	0.00	0.00	0.0%	1,922.49	5,000.00	38.4%	5,000.00
153139 · Marketing - Mobile App	0.00	0.00	0.0%	5,685.00	4,500.00	126.3%	4,500.00
153141 · Marketing - Photographer	0.00	0.00	0.0%	6,960.65	5,000.00	139.2%	5,000.00

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Accrual Basis

**ACPA
NPAC
October 2024**

	<u>Oct 24</u>	<u>Budget</u>	<u>% of Bud...</u>	<u>Jan - Oct 24</u>	<u>YTD Bud...</u>	<u>% of Bud...</u>	<u>Annual B...</u>
153150 · Education - CME	0.00	0.00	0.0%	7,357.00	8,000.00	92.0%	8,000.00
153162 · NPAC Chair Site Visit	0.00			801.18			
Total 153301 · NPAC EXPENSES	<u>165.54</u>	<u>0.00</u>	<u>100.0%</u>	<u>711,478.01</u>	<u>551,760.00</u>	<u>128.9%</u>	<u>551,760.00</u>
Total Expense	<u>165.54</u>	<u>0.00</u>	<u>100.0%</u>	<u>711,478.01</u>	<u>551,760.00</u>	<u>128.9%</u>	<u>551,760.00</u>
Net Ordinary Income	<u>7,149.46</u>	<u>0.00</u>	<u>100.0%</u>	<u>31,973.49</u>	<u>75,740.00</u>	<u>42.2%</u>	<u>75,740.00</u>
Net Income	<u>7,149.46</u>	<u>0.00</u>	<u>100.0%</u>	<u>31,973.49</u>	<u>75,740.00</u>	<u>42.2%</u>	<u>75,740.00</u>

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Accrual Basis

ACPA
THE LEARNING CENTER
October 2024

	<u>Oct 24</u>	<u>Budget</u>	<u>% of Bud...</u>	<u>Jan - Oct 24</u>	<u>YTD Budg...</u>	<u>% of Bud...</u>	<u>Annual B...</u>
Ordinary Income/Expense							
Income							
154000 · THE LEARNING CENTER REVENUE							
154100 · Learning Module A CME Mem	2,133.00	3,333.33	64.0%	38,890.50	33,333.34	116.7%	40,000.00
154102 · Learning Module A CME NonMem	1,020.00	416.66	244.8%	11,970.00	4,166.68	287.3%	5,000.00
154000 · THE LEARNING CENTER REVENUE - Other	0.00	0.00	0.0%	-300.00	0.00	100.0%	0.00
Total 154000 · THE LEARNING CENTER REVENUE	<u>3,153.00</u>	<u>3,749.99</u>	<u>84.1%</u>	<u>50,560.50</u>	<u>37,500.02</u>	<u>134.8%</u>	<u>45,000.00</u>
Total Income	3,153.00	3,749.99	84.1%	50,560.50	37,500.02	134.8%	45,000.00
Expense							
154201 · THE LEARNING CENTER EXPENSES							
154204 · Web Design/Graphics	0.00			701.65			
154206 · CME Amedco	0.00	208.33	0.0%	1,893.00	2,083.34	90.9%	2,500.00
154208 · TLC Recordings	0.00	208.33	0.0%	0.00	2,083.34	0.0%	2,500.00
154213 · Speaker Honoraria - TLC A B C	0.00			0.00			
Total 154201 · THE LEARNING CENTER EXPENSES	<u>0.00</u>	<u>416.66</u>	<u>0.0%</u>	<u>2,594.65</u>	<u>4,166.68</u>	<u>62.3%</u>	<u>5,000.00</u>
Total Expense	0.00	416.66	0.0%	2,594.65	4,166.68	62.3%	5,000.00
Net Ordinary Income	<u>3,153.00</u>	<u>3,333.33</u>	<u>94.6%</u>	<u>47,965.85</u>	<u>33,333.34</u>	<u>143.9%</u>	<u>40,000.00</u>
Net Income	<u><u>3,153.00</u></u>	<u><u>3,333.33</u></u>	<u><u>94.6%</u></u>	<u><u>47,965.85</u></u>	<u><u>33,333.34</u></u>	<u><u>143.9%</u></u>	<u><u>40,000.00</u></u>

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Accrual Basis

ACPA
MEMBERSHIP
October 2024

	<u>Oct 24</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Oct 24</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Bu...</u>
Ordinary Income/Expense							
Income							
155100 · MEMBERSHIP REVENUE							
155101 · Member Dues Physician	13,976.42	14,193.90	98.5%	133,461.64	141,939.00	94.0%	170,326.80
155102 · Non Physician Member Dues	333.34	508.33	65.6%	3,483.34	5,083.34	68.5%	6,100.00
155104 · Physician Discount Dues	3,630.66	1,052.08	345.1%	30,154.84	10,520.84	286.6%	12,625.00
155105 · Non Physician Discount Dues	197.91	41.66	475.1%	978.12	416.68	234.7%	500.00
155106 · Member Dues Physician New	10,143.02	6,250.00	162.3%	94,003.14	62,500.00	150.4%	75,000.00
155107 · Non Physician Member Dues New	690.31	416.66	165.7%	7,085.03	4,166.68	170.0%	5,000.00
Total 155100 · MEMBERSHIP REVENUE	<u>28,971.66</u>	<u>22,462.63</u>	<u>129.0%</u>	<u>269,166.11</u>	<u>224,626.54</u>	<u>119.8%</u>	<u>269,551.80</u>
Total Income	<u>28,971.66</u>	<u>22,462.63</u>	<u>129.0%</u>	<u>269,166.11</u>	<u>224,626.54</u>	<u>119.8%</u>	<u>269,551.80</u>
Net Ordinary Income	<u>28,971.66</u>	<u>22,462.63</u>	<u>129.0%</u>	<u>269,166.11</u>	<u>224,626.54</u>	<u>119.8%</u>	<u>269,551.80</u>
Net Income	<u>28,971.66</u>	<u>22,462.63</u>	<u>129.0%</u>	<u>269,166.11</u>	<u>224,626.54</u>	<u>119.8%</u>	<u>269,551.80</u>

ACPA
PHYSICAN ADVISOR ONBOARDING CONFERENCE
October 2024

	<u>Oct 24</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Oct 24</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Bu...</u>
Ordinary Income/Expense							
Income							
156000 · PHYS ADVISOR ONBOARDING CONF							
156100 · Physician Registration Fee	0.00	0.00	0.0%	34,185.00	24,750.00	138.1%	24,750.00
Total 156000 · PHYS ADVISOR ONBOARDING CONF	0.00	0.00	0.0%	34,185.00	24,750.00	138.1%	24,750.00
Total Income	0.00	0.00	0.0%	34,185.00	24,750.00	138.1%	24,750.00
Expense							
156200 · PHYS ONBOARDING CONF EXPENSE							
1562010 · Hotel - AV/Labor	0.00	0.00	0.0%	9,728.93	40,000.00	24.3%	40,000.00
1562060 · Branding/Graphics	0.00			100.00			
1562070 · Education - CME	0.00	0.00	0.0%	2,178.00	3,000.00	72.6%	3,000.00
1563050 · Signage	0.00	0.00	0.0%	1,153.00	2,000.00	57.7%	2,000.00
Total 156200 · PHYS ONBOARDING CONF EXPENSE	0.00	0.00	0.0%	13,159.93	45,000.00	29.2%	45,000.00
Total Expense	0.00	0.00	0.0%	13,159.93	45,000.00	29.2%	45,000.00
Net Ordinary Income	0.00	0.00	0.0%	21,025.07	-20,250.00	-103.8%	-20,250.00
Net Income	0.00	0.00	0.0%	21,025.07	-20,250.00	-103.8%	-20,250.00

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Accrual Basis

ACPA OPERATIONS October 2024

	Oct 24	Budget	% of Budget	Jan - Oct 24	YTD Budget	% of Budget	Annual Bu...
Ordinary Income/Expense							
Income							
159000 · OPERATIONS REVENUE							
159003 · Job Board	619.26	83.33	743.1%	1,611.60	833.34	193.4%	1,000.00
159006 · Archived Video Revenue	0.00	750.00	0.0%	0.00	7,500.00	0.0%	9,000.00
159009 · Investment Interest	0.88			8.56			
Total 159000 · OPERATIONS REVENUE	620.14	833.33	74.4%	1,620.16	8,333.34	19.4%	10,000.00
Total Income	620.14	833.33	74.4%	1,620.16	8,333.34	19.4%	10,000.00
Expense							
159102 · OPERATIONS EXPENSE							
159100 · Management - Frontline	15,618.75	15,618.75	100.0%	156,187.50	156,187.50	100.0%	187,425.00
159103 · Marketing - Frontline	10,481.18	0.00	100.0%	72,159.62	47,972.12	150.4%	47,972.12
159105 · Bank Fees	0.00	48.16	0.0%	0.00	481.68	0.0%	578.00
159119 · Board Expense							
159120 · Spring Meeting	0.00	0.00	0.0%	1,460.80	25,000.00	5.8%	25,000.00
159121 · Fall Meeting/Board Retreat	17,090.24	0.00	100.0%	24,749.57	25,000.00	99.0%	25,000.00
Total 159119 · Board Expense	17,090.24	0.00	100.0%	26,210.37	50,000.00	52.4%	50,000.00
159126 · Quickbooks Subscription	50.00	50.00	100.0%	500.00	500.00	100.0%	600.00
159127 · Audit & Tax Prep	0.00	0.00	0.0%	0.00	6,000.00	0.0%	6,000.00
159130 · President Stipend							
159132 · President Expenses	0.00	416.66	0.0%	620.63	4,166.68	14.9%	5,000.00
159130 · President Stipend - Other	0.00	2,500.00	0.0%	22,500.00	25,000.00	90.0%	30,000.00
Total 159130 · President Stipend	0.00	2,916.66	0.0%	23,120.63	29,166.68	79.3%	35,000.00
159131 · Officers Stipend	0.00	3,166.66	0.0%	33,500.00	31,666.68	105.8%	38,000.00
159140 · Postage and Delivery	0.00	166.66	0.0%	37.57	1,666.68	2.3%	2,000.00
159141 · Telephone/Telecom	0.00	8.33	0.0%	0.00	83.34	0.0%	100.00
159145 · Database Platform	25.00	2,083.33	1.2%	8,913.22	20,833.34	42.8%	25,000.00
159147 · Printing and Copying	0.00	166.66	0.0%	301.70	1,666.68	18.1%	2,000.00
159150 · Credit Card Processing	1,198.79	1,500.00	79.9%	29,263.75	15,000.00	195.1%	18,000.00
159155 · Dues & Subs	-51.61	416.66	-12.4%	4,852.88	4,166.68	116.5%	5,000.00
159157 · Web Design/Newsletter	462.50	833.33	55.5%	6,362.54	8,333.34	76.4%	10,000.00
159158 · Ind. Contr. - Miscellaneous	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00
159163 · Insurance	0.00	250.00	0.0%	2,834.00	2,500.00	113.4%	3,000.00
159164 · Certification Project	0.00			2,646.75			
159165 · Advertising	0.00	2,500.00	0.0%	15,467.85	25,000.00	61.9%	30,000.00
159170 · Mentoring	0.00	3,750.00	0.0%	43,000.00	37,500.00	114.7%	45,000.00
159175 · Taxes	689.88	0.00	100.0%	689.88	250.00	276.0%	250.00

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Accrual Basis

ACPA
OPERATIONS
October 2024

	<u>Oct 24</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Oct 24</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Bu...</u>
159180 · Legal	0.00	83.33	0.0%	578.00	833.34	69.4%	1,000.00
159102 · OPERATIONS EXPENSE - Other	0.00			0.00			
Total 159102 · OPERATIONS EXPENSE	<u>45,564.73</u>	<u>33,558.53</u>	<u>135.8%</u>	<u>426,626.26</u>	<u>439,808.06</u>	<u>97.0%</u>	<u>506,925.12</u>
Total Expense	<u>45,564.73</u>	<u>33,558.53</u>	<u>135.8%</u>	<u>426,626.26</u>	<u>439,808.06</u>	<u>97.0%</u>	<u>506,925.12</u>
Net Ordinary Income	<u>-44,944.59</u>	<u>-32,725.20</u>	<u>137.3%</u>	<u>-425,006.10</u>	<u>-431,474.72</u>	<u>98.5%</u>	<u>-496,925.12</u>
Net Income	<u>-44,944.59</u>	<u>-32,725.20</u>	<u>137.3%</u>	<u>-425,006.10</u>	<u>-431,474.72</u>	<u>98.5%</u>	<u>-496,925.12</u>

**ACPA
CERTIFICATION
October 2024**

	<u>Oct 24</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Oct 24</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Bu...</u>
Ordinary Income/Expense							
Income							
154500 · CERTIFICATION INCOME							
150402 · Certification Fees	19,247.00	9,118.75	211.1%	239,415.00	91,187.50	262.6%	109,425.00
Total 154500 · CERTIFICATION INCOME	<u>19,247.00</u>	<u>9,118.75</u>	<u>211.1%</u>	<u>239,415.00</u>	<u>91,187.50</u>	<u>262.6%</u>	<u>109,425.00</u>
Total Income	19,247.00	9,118.75	211.1%	239,415.00	91,187.50	262.6%	109,425.00
Expense							
155500 · CERTIFICATION EXPENSE							
155502 · Certificates and Lapel Pins	77.79	83.33	93.4%	94.34	833.34	11.3%	1,000.00
155504 · CME	0.00	333.33	0.0%	0.00	3,333.34	0.0%	4,000.00
155506 · Web/Design Graphics	0.00	416.66	0.0%	902.99	4,166.68	21.7%	5,000.00
155508 · Recordings	0.00	833.33	0.0%	0.00	8,333.34	0.0%	10,000.00
155510 · Advertising	0.00	833.33	0.0%	0.00	8,333.34	0.0%	10,000.00
Total 155500 · CERTIFICATION EXPENSE	<u>77.79</u>	<u>2,499.98</u>	<u>3.1%</u>	<u>997.33</u>	<u>25,000.04</u>	<u>4.0%</u>	<u>30,000.00</u>
Total Expense	<u>77.79</u>	<u>2,499.98</u>	<u>3.1%</u>	<u>997.33</u>	<u>25,000.04</u>	<u>4.0%</u>	<u>30,000.00</u>
Net Ordinary Income	<u>19,169.21</u>	<u>6,618.77</u>	<u>289.6%</u>	<u>238,417.67</u>	<u>66,187.46</u>	<u>360.2%</u>	<u>79,425.00</u>
Net Income	<u>19,169.21</u>	<u>6,618.77</u>	<u>289.6%</u>	<u>238,417.67</u>	<u>66,187.46</u>	<u>360.2%</u>	<u>79,425.00</u>