

# TLC Revenue Dashboard

Purchase Type	Quantity Purchased	Sales Total Current
<b>The Learning Center (TLC)</b>		
TLC - Individual Modules	244	\$8,046
TLC - Module Sets	180	\$37,692
<b>Total =</b>	<b>396</b>	<b>\$45,738</b>

	Budget	Amount Rec.	% to Goal
TLC	\$45,000	\$45,738	102%

Purchase Date Range: 1/1/24 – 07/31/24

# TLC Revenue Dashboard

## Module Sets

Purchase Type	Quantity Purchased	Sales Amount Current
<b>TLC Module Sets</b>		
Utilization/Case Management Module Set (\$243)	57	\$13,851
The Physician Advisor Role Module Set (\$189)	46	\$8,694
Revenue Cycle Module Set (\$162)	44	\$7,128
Clinical Documentation Integrity Module Set (\$243)	33	\$8,019
-Non-Member Income		\$651
<b>Total =</b>	<b>180</b>	<b>\$37,692</b>

**Purchase Date Range: 1/1/24 – 7/31/24**

# TLC Revenue Dashboard

## Utilization/Case Management Module Set

Purchase Type	Quantity Purchased	Sales Amount Current
<b>TLC - Utilization/Case Management</b>		
Condition Code 44 Basics (\$27/30)	13	\$351
Medicare Advantage Basics (\$27/30)	14	\$378
Medicare Basics (\$27/30)	10	\$270
Medicare Notices ABN HINN MOON IM (\$27/30)	8	\$216
Observation Services and Outpatient Status (\$54/60)	6	\$324
Overview of the Utilization Management Committee (\$54/60)	8	\$432
Medicare's Two-Midnight Rule (\$27/30)	22	\$594
<b>Total =</b>	<b>81</b>	<b>\$2,565</b>

**Purchase Date Range: 1/1/24 – 7/31/24**

# TLC Revenue Dashboard

## The Physician Advisor Role Module Set

Purchase Type	Quantity Purchased	Sales Amount Current
<b>TLC - The Physician Advisor Role</b>		
Contemporary Role of the Physician Advisor (\$54/60)	16	\$864
Pediatric Physician Advisors (\$27/30)	2	\$54
High-Performing Physician Advisor Programs (\$27/30)	11	\$297
Integrating Innovation into the Physician Advisor Role (\$27/30)	6	\$162
The Physician Advisor Role in Clinical Validation (\$54/60)	5	\$270
<b>Total =</b>	<b>40</b>	<b>\$1,647</b>

**Purchase Date Range: 1/1/24-7/31/24**

# TLC Revenue Dashboard

## Revenue Cycle Module Set

Purchase Type	Quantity Purchased	Sales Amount Current
<b>TLC - Revenue Cycle</b>		
Medicare Denials and Appeals (\$27/30)	20	\$540
Commercial Denials and Appeals (\$27/30)	15	\$405
Clinical Validity Denials and Appeals (\$54/60)	6	\$324
National/Local Coverage Determinations (NCDs/LCDs) (\$54/60)	8	\$432
Peer-to-Peer for Level of Care Determination: The Basics (\$27/\$30)	15	\$405
<b>Total =</b>	<b>64</b>	<b>\$2,106</b>

**Purchase Date Range: 1/1/24-7/31-24**

# TLC Revenue Dashboard

## Clinical Documentation Integrity Module Set

Purchase Type	Quantity Purchased	Sales Amount Current
<b>TLC - Clinical Documentation Integrity</b>		
CDI and Quality for the Physician Advisor (\$27/30)	14	\$378
Clinical Documentation Integrity Involving Encephalopathy/Acute Respiratory Failure (\$27/30)	4	\$108
Clinical Documentation Integrity Involving Malnutrition (\$27/30)	4	\$108
Clinical Documentation Integrity Involving Sepsis (\$54/60)	6	\$324
Compliant Clinical Documentation Integrity Queries (\$27/30)	7	\$189
The Physician Advisor Role in Clinical Validation (\$27/30)	5	\$135
Medicare Severity Diagnosis-Related Groups (MS-DRG) Basics (\$27/30)	13	\$351
Clinical Documentation Integrity Involving Cardiac Diagnoses (\$27/30)	5	\$135
<b>Total =</b>	<b>59</b>	<b>\$1,728</b>

**Purchase Date Range: 1/1/24-7/31/24**